

inktank





40+ Active clients
15+ Different sectors
8+ Stock exchanges

We help CEOs **communicate** with the **people**, and about the **issues**, that will ultimately decide the **value** of their companies

Among our award-winning clients - 2019 MEIRA Awards

Winners:



x3



Nominees:



x7



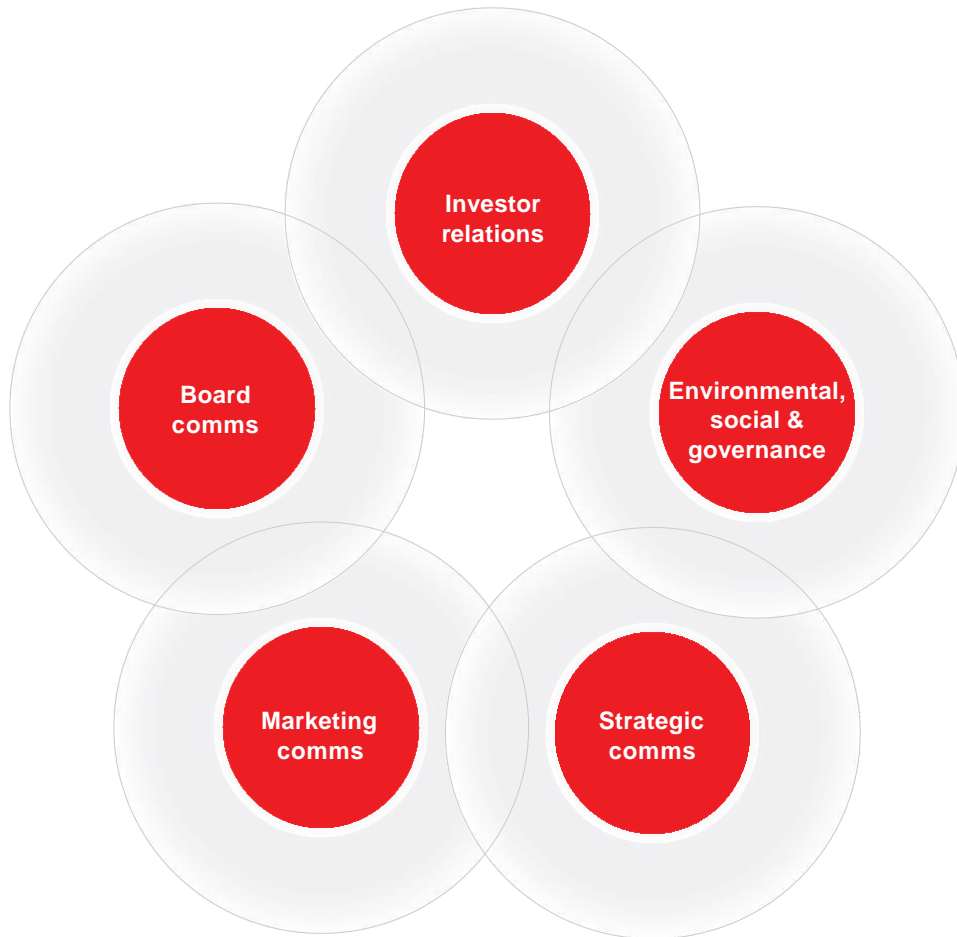
x2



x2



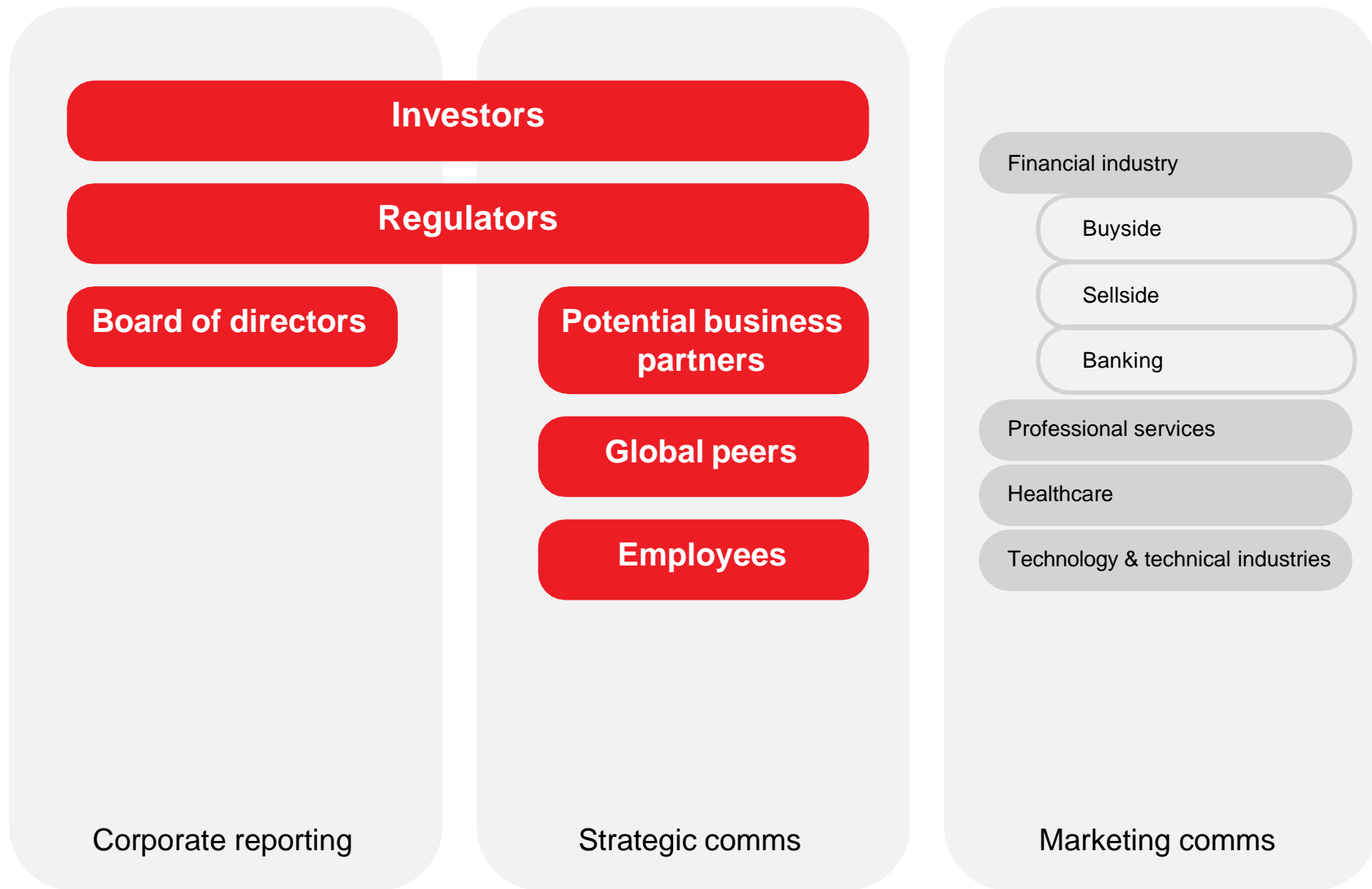
Our practice areas



Among our clients



Helping you talk to

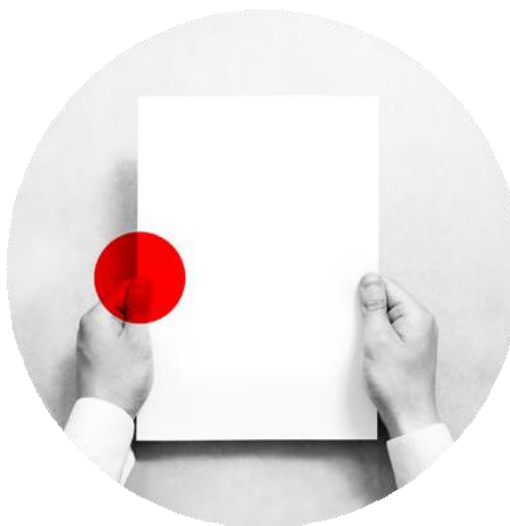


Materials that directly engage shareholders & stakeholders



Investors

- Quarterly earnings comms
- Annual reports
- ESG programs
- IR presentations
- Disclosures & inquiries



Internal Stakeholders

- Board decks
- Strategic internal announcements
- Policy documents
- Strategy documents



External Stakeholders

- M&A comms
- Strategic sales pitches
- Marketing comms
- Lobbying material
- B2G comms
- Crisis management

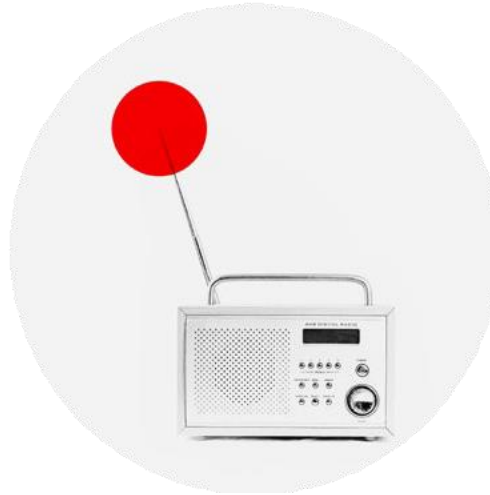
A uniquely diverse, multilingual team



Storytellers

Advisory

- Bankers
- Business consultants
- Lawyers
- Investment bankers
- Economists
- Journalists



Artists

Look & feel

- Designers
- Creators
- Producers



Builders

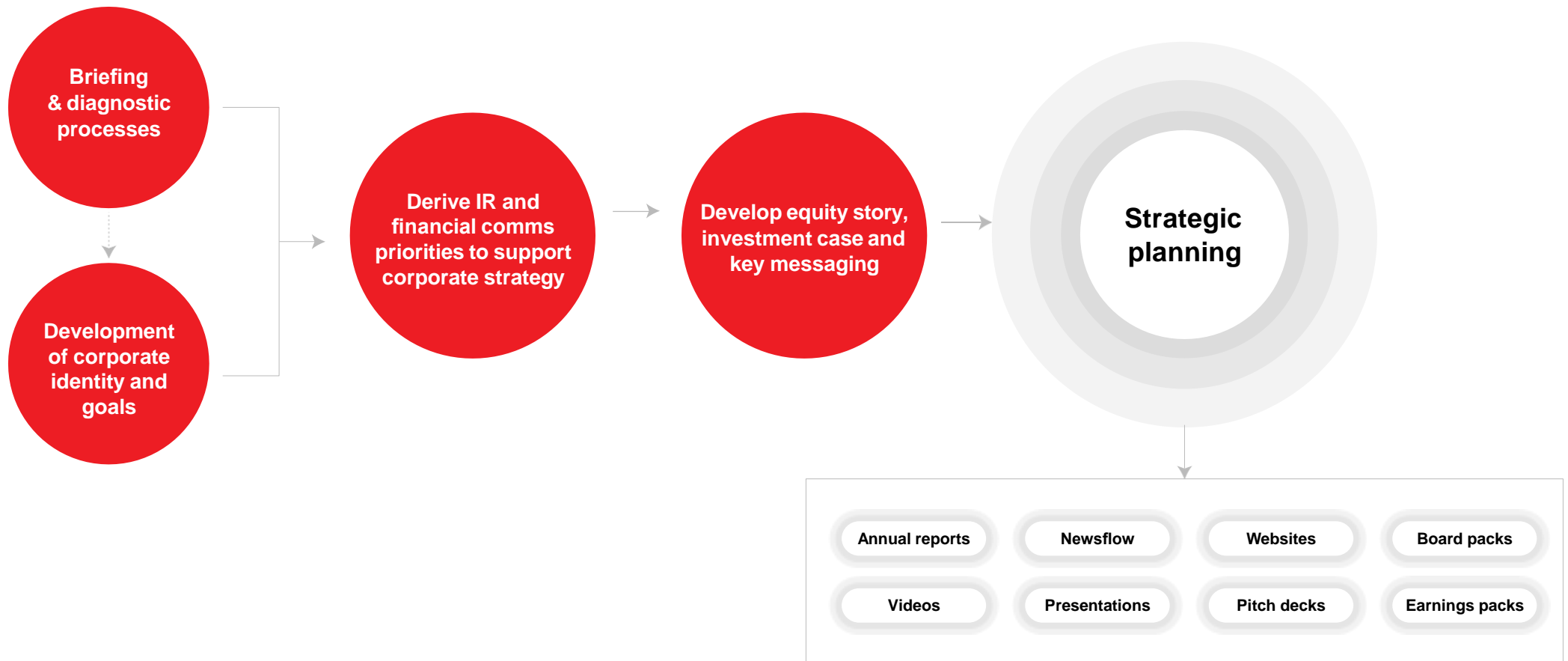
Technical development & delivery

- Web developers
- Application developers
- UI/UX designers
- Testers & QA

How it works



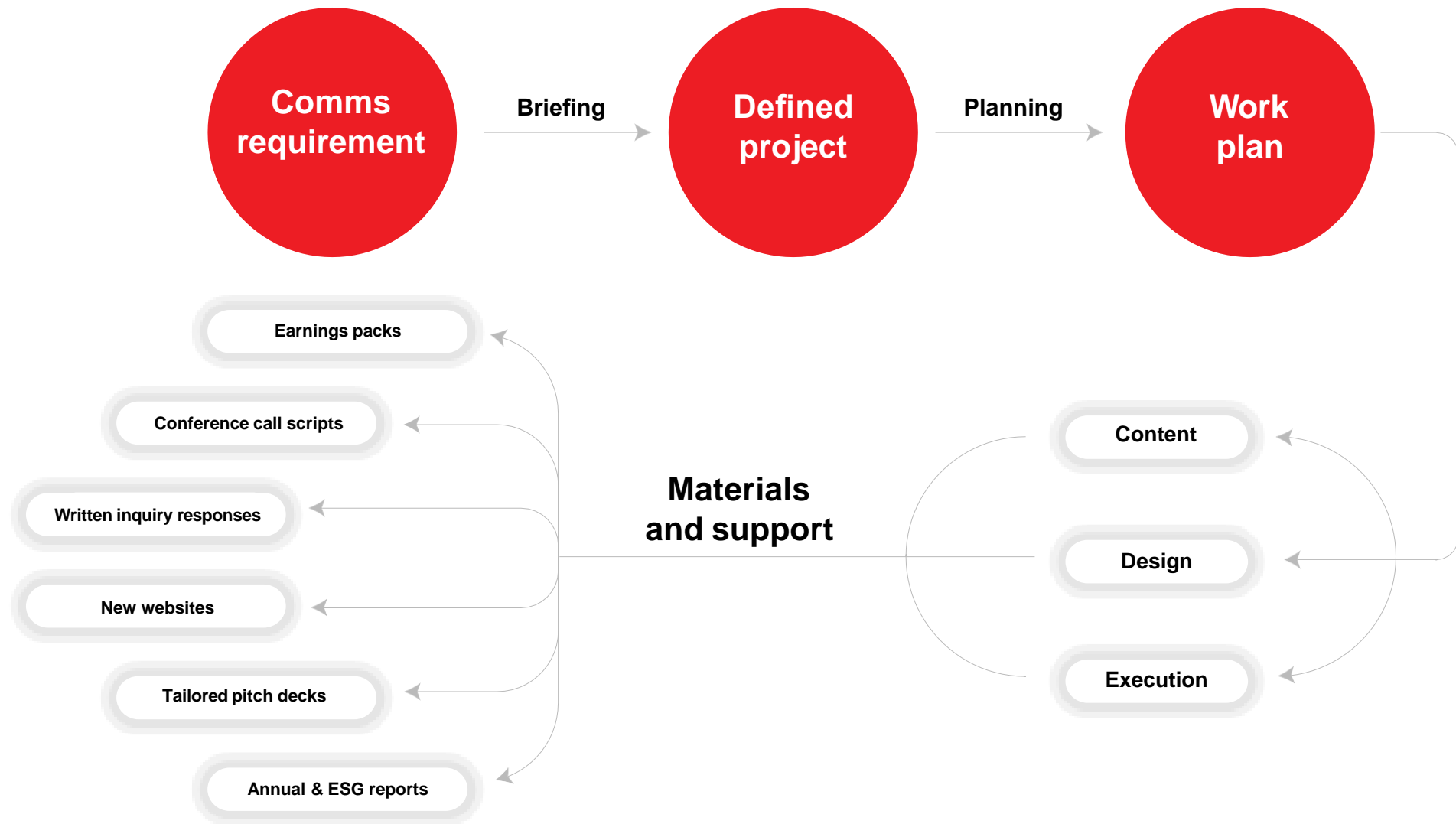
Tailored strategy that delivers results



Keeping you at the cutting edge moving forward



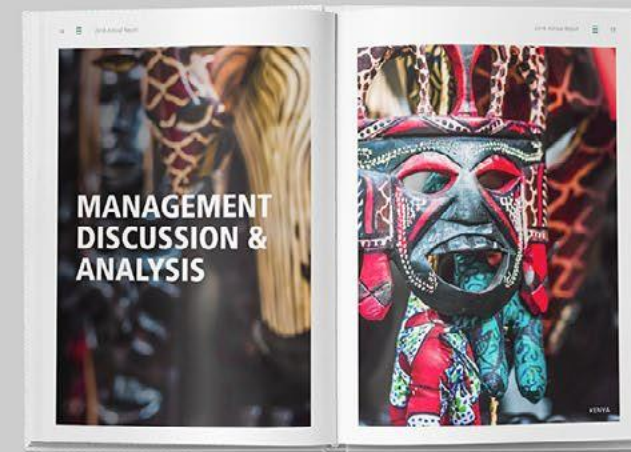
Providing turnkey execution service



Samples of our work









Service

Facilitated exclusive marketing agreements with leading international oil companies

Facilitated two landmark acquisitions which strengthened production services in current markets while generating new revenue

Controlled exemplary safety performance

ESOP = 58

Syndicated Credit Facility

US\$450 million - arranged by the Bank of America Merrill Lynch and the EBRD

ADES INTERNATIONAL HOLDING | Investor Presentation

ADES at a Glance

ADES International Holding ("ADES" or the "Group") is a leading oil & gas drilling and production services provider in the Middle East and North Africa ("MENA") that focuses on creating value for E&P players in the region.

Backed by a highly capable in-house refurbishment and maintenance team, the Group provides a full range of services to its clients characterized by its commitment to global industry standards and cost-effective services & solutions.

As a service company, the Group's business revolves around providing tailored solutions and superior service to its clients characterized by its commitment to global industry standards and cost-effective services & solutions.

The Group's constantly evolving portfolio of services primarily includes offshore contract drilling or workover and production services

Footprint	4 Countries
Revenue CAGR	58% 2011-17
2500+ Employees	
\$ 437 MN (Sep '18)	

ADES INTERNATIONAL HOLDING | Investor Presentation

Standby Credit Facility (Secured in May 2018)

US\$140 million (USD 140 million) standby credit facility from Alinma Bank, utilized in growing the Group's footprint in the KSA through rig acquisitions and refurbishments

Facility Details

Interest Rate per Annum: 3.25% Plus Libor

Tenor: 7 Years

Use of Proceeds: > 10 month grace period

NABORS

Acquisition completed June 2018

Lender

البنك الأهلي

alinma bank



Our Markets

Expanding Our Regional Presence

The new assets under ADES' umbrella reinforce its position in the Saudi Arabian and Algerian markets and enables the expansion of its regional footprint into Kuwait and Southern Iraq.

1	Algeria	2 onshore rigs	+6 onshore rig(s)
2	Egypt	7 offshore rigs	1 MOPU
3	KSA	6 offshore rigs	11 onshore rig(s)
4	Kuwait		12 onshore rigs
5	Southern Iraq		2 onshore rig(s)

(1) Full Workover/Repair operations. While the current segment of the Workover/Repair operations has been reported, the KSA and 5 rigs segments are expected to be completed by year-end 2018.

ADES INTERNATIONAL HOLDING | Investor Presentation



Focus on Low Cost of Production

Activity remains higher due to lower breakeven costs in the MENA region than the global average

Focus on Workover Drilling & Maintenance

Focus on workover drilling and maintenance, major maintenance expansion, which is highly profitable compared to other E&P segments

ADES INTERNATIONAL HOLDING | Investor Presentation

Investor Presentation

September 2018

Outlook Group Integration Strategy

Going forward, ADES will implement a comprehensive strategy aimed at the successful integration of its newly acquired assets and personnel. ADES Group, ensuring it stays true to its promise of delivering top-quality services in accordance with the highest safety standards.

The Group's extensive integration strategy involves a three-stage process:

- 1 Diagnosis and Design (4 weeks)**
 - Identify areas for development within the existing operating model (including processes, people and governance)
 - Define targets and "transition" initiatives
 - Identify integration risks and appropriate mitigation strategies
 - Design Project Management Office
- 2 Mobilization (4 weeks)**
 - Establish "transition" efforts to assist departments in the integration process
 - Define key KPI's to track performance

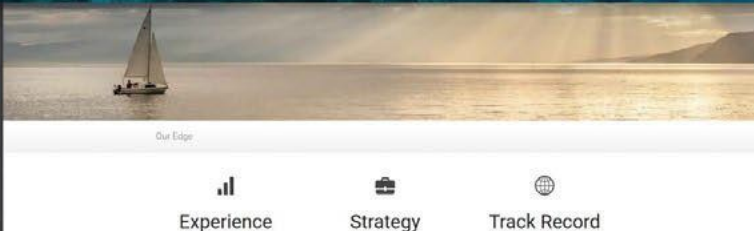
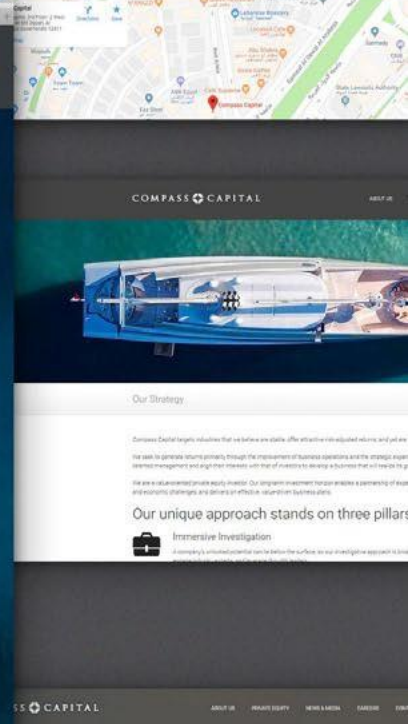
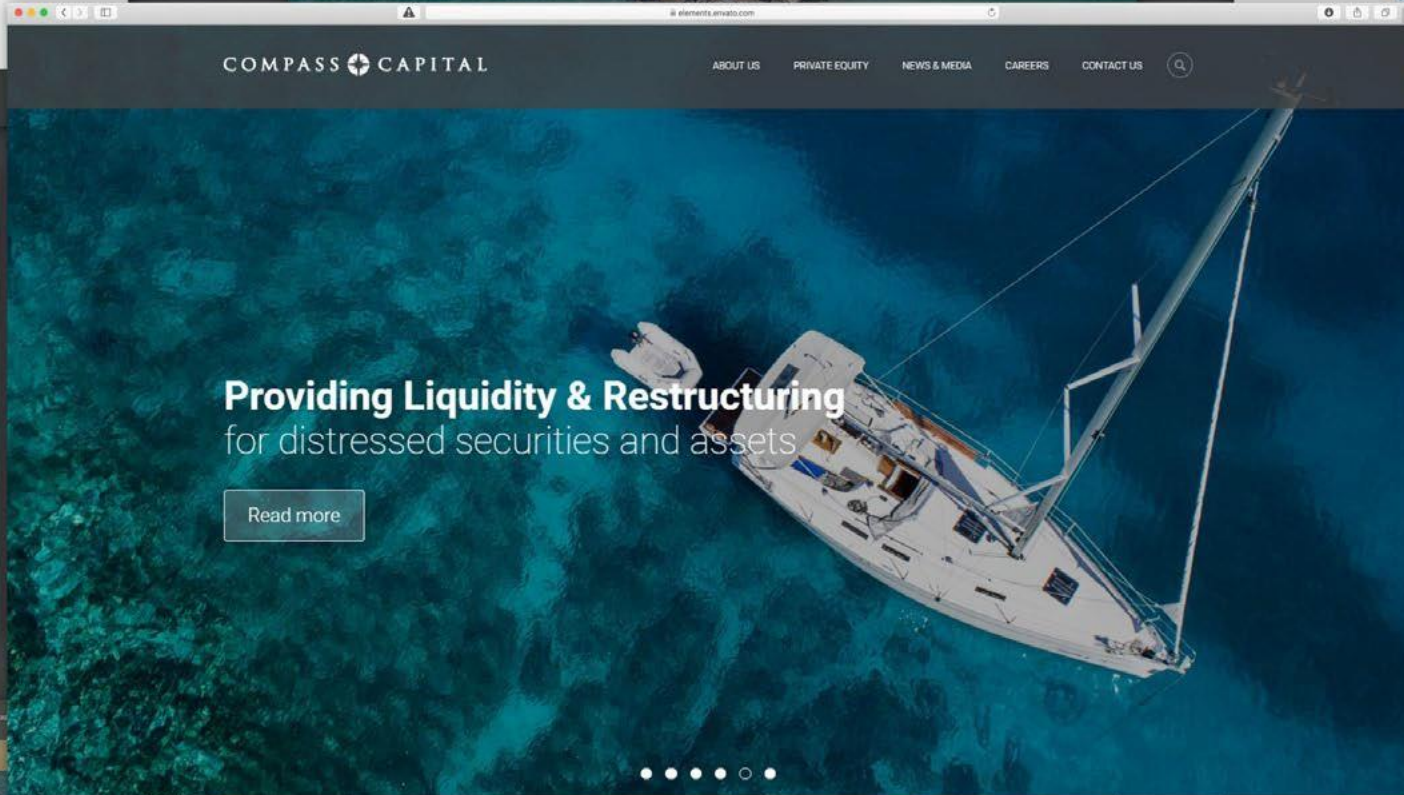
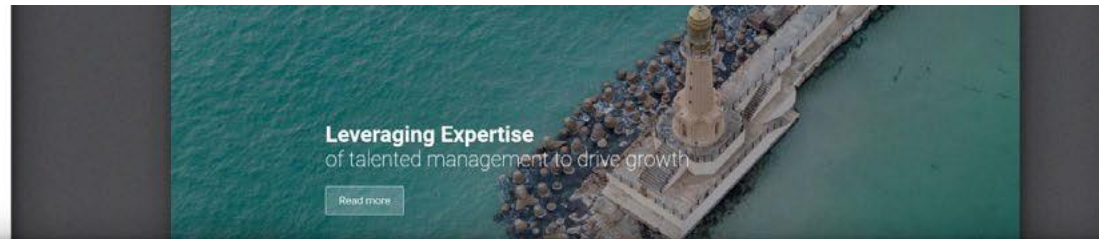
ADES INTERNATIONAL HOLDING | Investor Presentation

Investment Case Fostering a Culture of Operational Excellence

HSE Overview

The HSE Management System provides ongoing systematization, prioritization and risk management





ive new online
ss all key regional

y SICO Financial
ge offers equities
change (ADK), and

Trade Online with SICO LIVE



ESTOR RELATIONS
reholder Structure
ocial Results
porate Governance
ual Reports
policies

CORPORATE CITIZENSHIP

NEWSROOM

Press Releases
Thought Leadership

Download APMT Prospectus

Investor Relations Corporate Citizenship Newsroom



CORPORATE CITIZENSHIP NEWSROOM
Press Releases
Thought Leadership

Download APMT Prospectus

Who We Are What We Do Our Subsidiaries Investor Relations Corporate Citizenship

Established in 1995 as a small brokerage and listed on the Bahrain Bourse in 2003 as a closed company, SICO has built a reputation for providing exceptional and reliable services across its lines of business. In the last two decades, SICO has consistently grown its client base, introduced new products and services, and helped develop Bahrain's capital markets among other accomplishments. By applying a focused and prudent approach, SICO has managed to weather adverse market conditions and accomplish several notable achievements. Our bank's team has also developed the skills and experience needed to continue growing our footprint and innovating in our markets.

2015 2016 2017

Launched Bahrain Liquidity Fund, the largest liquidity fund ever to come to Bahrain.

Lead managed RBK's perpetual tier 1 convertible capital securities issuance, the first of its kind on the Bahrain Bourse.



Who We Are What We Do Our Subsidiaries Investor Relations Corporate Citizenship

HOME / INVESTOR RELATIONS / ANNUAL REPORTS



Annual Report 2017

Annual Report 2016

Annual Report 2015

Annual Report 2014

Archive



HOME / NEWSROOM

APM Terminals Bahrain Announces the Provisional Basis of IPO with an Oversubscription on Both Retail Tranches

Download APMT Prospectus Careers Contact Us

Who We Are What We Do Our Subsidiaries Investor Relations Corporate Citizenship



HOME / INVESTMENT BANKING





YOUR BANK, YOUR WAY.

Why settle for the same account as everyone else? CIB's new online current and savings accounts make banking easy wherever you are, whenever you want. Enjoy a new banking experience with zero opening balance requirement, no minimum balance fees, and interest payments starting on the first pound in your balance only with your CIB Online Saver account.

Available on the App Store | Get it on Google play

EGYPTAIR **CIB**

19666 | WWW.CIBEG.COM | /CIBEgypt | @CIBEG | A BANK TO TRUST



CIB CAN HELP YOU FUND YOUR FUTURE

With CIB educational loans, you can fund learning opportunities for you or your children and prepare for a promising future. We offer loans of up to EGP 350,000 with an exceptionally low interest rate of %21 and zero arrangement fees to attend international schools and universities.

CIB

19666 | WWW.CIBEG.COM | /CIBEgypt | @CIBEG | A BANK TO TRUST



تطبيق كاشاتك من CIB هيكلتك
تدفع و تحول و يتحولك فلوس من
اول مصر لأخيرا و بكل سهولة

كاشاتك

كاش في الإنجاز

Available on the App Store | Get it on Google play

CIB | **Smart Wallet**

بنك تلق فيه | WWW.CIBEG.COM | /CIBEgypt | @CIBEG | 11111

