Siemens Healthineers and Alameda Group Sign MoU to Support the Transformation of Egypt's Private Healthcare Sector

- **The MoU spans enterprise and digital solutions, as well as medical technology, clinical pathway optimization, and continuing education for medical professionals.**
- **Siemens Healthineers is a vital healthcare partner to both the public and private sector in Egypt.**

Cairo, Egypt, 18th January 2022

Siemens Healthineers, a leading global medical technology company, and Alameda Group, Egypt's leading private healthcare Group, recently signed a Memorandum of Understanding (MoU) to further support the transformation of the private healthcare sector in Egypt. The signing of the MoU took place at Siemens Healthineers manufacturing premises in Forchheim, Germany.

The MoU with Alameda Healthcare Group centers around a Value Partnership, a long-term relationship that enables healthcare providers to optimize operations, expand capabilities and advance innovation. It draws on the company's entire Enterprise Services portfolio to add value beyond equipment. No two Value Partnerships are the same. Their design is driven entirely by the needs of the customer. Siemens Healthineers has established Value Partnerships with many Healthcare Providers around the world. Recent examples include Hamilton Health Sciences in Canada, the University of Missouri System in the USA, the Dallah Health Company in Saudi Arabia, and the Braunschweig Municipal Hospital in Germany.

The MoU between Siemens Healthineers and the Alameda Group defines key partnership areas, with the ultimate goal of optimizing, expanding, and advancing patient-centric care. These areas include long-term supply, maintenance, and life cycle management of medical technology, lifelong learning programs for medical professionals, clinical pathway advisory services, and digital solutions to optimize workflows and enhance clinical delivery.

"As a key healthcare and medical technology partner for both the public and private sector, Siemens Healthineers has a robust track record of success in supporting the ongoing transformation of the healthcare sector in Egypt," said Michael Schmermer, Managing Director, Siemens Healthineers, Subzone Egypt. "This MoU with Alameda Group is an excellent example of the power of partnerships and the key role of digitalization as a value driver in healthcare."

Both organization efforts shall bolster healthcare in Egypt as they will work to transform and advance the operations of the four hospitals in the Alameda Healthcare Group's portfolio including: As-Salam International Hopital's two sites in Maadi and New Cairo, as well as both Dar El Fouad Hospital locations in Nasr City and 6th of October City. The MoU also notes that over the course of the next seven years, Alameda Healthcare Group will partner with Siemens Healthineers Egypt in its expansion plan to establish two new green field hospitals across Egypt. The two entities will also work together to upgrade equipment in Alameda Healthcare Group's existing hospitals and to ensure the adoption of the latest technology available in the market.

"The value of this partnership between Alameda and Siemens Healthineers extends beyond our shared commitment to drive innovation and help people live healthier and longer lives," said Dr. Fahad Khater, Chairman of Alameda Healthcare Group. "It is about setting the golden standards for the future of Egypt's healthcare sector and saving lives. By highlighting the importance of technical capacity-building, and bringing in digital health solutions to streamline clinical operations and enhance performance management, this agreement will revolutionize the Egyptian healthcare system for doctors, caregivers, and patients alike. We remain steadfast in our commitment to provide greater access to world-class diagnostics services that will allow for accurate and effective medical consultations nationwide. Our shared efforts will prove to be a conduit for the technologically-driven restoration of the Egyptian healthcare space with the ambition to see Alameda develop into a Siemens Healthineers reference site."

In collaboration with Siemens Healthineers Egypt, the agreement has enabled Alameda Healthcare Group to upgrade three of its catheterization laboratories (cath labs), two of which will be installed at As-Salam International Hopsital in Maadi and Dar El Fouad Hospital in 6th of October City, and third one to be donated by Alameda Healthcare Group to Al- Kasr Al Aini Hospital through the Khater Foundation . These state-of-the-art cath labs will support doctors and medical staff in fighting life threatening diseases such as coronary artery disease, stroke, and tumors.

Alameda Healthcare Group have previously partnered with Siemens Healthineers Egypt in several projects, most recently with the addition of the cutting-edge Biograph Horizon PET/CT scanner at As-Salam International Hospital in Maadi, Cairo. This MoU will enable both parties to further the strategic nature of their partnership and scale up their collaboration towards increasing and advancing access to quality care.

About Siemens Healthineers

Siemens Healthineers AG (listed in Frankfurt, Germany: SHL) is shaping the future of healthcare. As a leading medical technology company headquartered in Erlangen, Germany, Siemens Healthineers enables healthcare providers worldwide through its regional companies to increase value by empowering them on their journey towards expanding precision medicine, transforming care delivery, improving the patient experience, and digitalizing healthcare. Siemens Healthineers is continuously developing its product and service portfolio, with AI-supported applications and digital offerings that play an increasingly important role in the next generation of medical technology. These new applications will enhance the company's foundation in in-vitro diagnostics, image-guided therapy, in-vivo diagnostics, and innovative cancer care. Siemens Healthineers also provides a range of services and solutions to enhance healthcare providers' ability to provide high-quality, efficient care to patients. In fiscal 2020, which ended on September 30, 2020, Siemens Healthineers generated revenue of €14.5 billion and adjusted EBIT of €2.2 billion. Following the acquisition of Varian Medical Systems, Inc. the company has approximately 66,000 employees worldwide. Further information is available at www.siemens-healthineers.com.

About Alameda Healthcare Group

Alameda Healthcare Group is a leading healthcare provider in Egypt, dedicated to providing the community with healthcare services of the highest quality and leveraging global communications and leading technologies to deliver medical care to patients. Alameda has a bed capacity of 1,023 beds and 128 clinics through a strategically located network of four facilities across Greater Cairo, which includes As-Salam International Hospital – ASSIH at Maadi. ASSIH New Cairo; Dar Al Fouad Nasr City, and Dar Al Fouad 6th of October City. In addition, the group operates Elixir, an outpatient endoscopy center in Mohandesin and Maadi, as well as Tabibi, a 24/7 primary healthcare clinic located in downtown, fifth settlement, Maadi & 6th of October.

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