

- Active Participation of Barwa Real Estate at Cityscape Qatar 2024.
- Launch of a New Real Estate Project, "Barwa Hills," in Lusail City.
- Commencement of Phase One of "Barwa Hills" on the first day of Cityscape Qatar
  2024 events.
- "Barwa Hills" is intended for sale, leveraging the supportive legislation and regulations for the growth of the real estate sector, but in stages according to market response.
- Initiation of leasing activities for Phase Three of Madinat Mawater project on the second day of Cityscape.
- Due to high demand, the names of tenants for car showrooms in Phase Three will be announced through a draw.
- Signing of major leasing agreements for the maintenance and services centers in Madinat Mawater.
- Launch of a new investment opportunity in the education sector, "Madinatna's School," on the third day of the exhibition.
- Signing of long-term contracts on the third day of Cityscape regarding facility and services management.
- Signing several agreements and memoranda of understanding with banking institutions to support cooperation in the field of investment and client financing.
- Launch of major and exclusive promotional offers for the "Madinatna" and
  "Argentine Neighborhood" projects throughout the exhibition days.



Barwa Real Estate Group intends to participate actively in Cityscape Qatar 2024, where it will launch and introduce a range of new projects, leasing products, and investment opportunities, along with offering numerous attractive deals for exhibition visitors.

Since its establishment in 2005, Barwa Real Estate Group has distinguished itself through creativity and development. The Group has developed large-scale real estate projects in line with the highest standards and specifications, meeting the real needs of the real estate market and keeping pace with urban and population growth. Its developments span across all regions of Qatar, extending southward to Abu Hamour, Mesaimeer, the Industrial Area, Al Wakrah, and Mesaieed; northward to Al Khor and Ras Laffan; and westward to Mukaynis, Dukhan, and Zekreet. Additionally, the Group has undertaken various projects in Doha, forming a diverse real estate portfolio capable of adapting to market demands and providing sustainable returns for its shareholders. Furthermore, it reaffirms its vital role in supporting projects and growth plans for the national economy, diversifying its resources to achieve sustainable development, balance in the real estate market, and alignment with Qatar National Vision 2030.

#### "Barwa Hills"

On the first day of the exhibition, Barwa intends to announce the "Barwa Hills" project in the Jabal Thuaileb area in Lusail City. With its modern and contemporary design and strategic location, this project will form an attractive architectural landmark, adding value to the promising real estate market in Lusail City. It will present a beautiful architectural icon in the Jabal Thuaileb area, offering its residents a luxurious lifestyle through well-designed living spaces and commercial and service facilities, all reflecting modernity and contemporary living.

The first phase of the project will be launched on the first day of the exhibition, with residential units available for sale at highly competitive prices and very favorable payment terms, suitable for most segments. This approach aligns with the developments in the real estate market and keeps pace with the new legal and economic regulations enacted by the state to support the growth of this vital sector. The latest of these is the



Cabinet's decision to designate areas where non-Qataris can own and benefit from real estate, especially since Lusail City is among the freehold ownership areas covered by this decision.

### **Madinat Mawater**

In line with its strategy to build and develop specialized and integrated projects that support various economic, industrial, and service sectors in the country, Barwa Real Estate Group, in cooperation with the state, has developed Madinat Mawater. This project is the most competitive platform in the region for car sales, purchase, and maintenance services, serving as the main destination for such activities in Qatar.

It is planned that the commencement of leasing activities for the third phase of the project will be announced on the second day of the Cityscape Qatar 2024 exhibition. Key lease agreements for both the maintenance and service centers will be signed, and the names of the tenants for 54 showrooms within this phase will be announced through a draw, due to the high demand for these spaces.

It is worth noting that Madinat Mawater spans a land area of 1,145,877 square meters, located in Rawdat Rashid, west of the Salwa Road intersection. The master plan of the project includes car showrooms, residential and office units, workshops, shops, service and maintenance centers, and an auction hall. Additionally, it offers essential facilities for city visitors, such as offices for the Traffic Department, banks, car insurance companies, a Fahes inspection center, and Woqod fuel station.



## Madinatna's School

On the third day of the exhibition, Barwa Real Estate Group will introduce a new investment opportunity in the education sector with the launch of "Madinatna's School". The Group will develop the school within its "Madinatna" project, which is one of the largest integrated residential real estate projects in Qatar. The school will be available for lease through a public bidding process, allowing interested investors to lease and operate the school for a period of twenty years.

## **Facility Management Contracts**

Additionally, on the third day of the exhibition, Barwa will announce the signing of long-term concession contracts for providing facility services. This initiative aligns with Barwa's strategic goals of diversifying its income sources and ensuring sustainable growth for the Group's returns over the long term.

# Memorandums of Understanding and Letters of Intent

Throughout the exhibition, the Group will sign several Memorandums of Understanding (MoUs) and Letters of Intent with a number of banking institutions to strengthen cooperation in the field of investments and provide a variety of financing solutions for Barwa Real Estate clients.

#### **Exclusive Promotional Offers**

Barwa will also present exclusive promotional offers for visitors of Cityscape Qatar 2024, focusing on the Madinatna project and the Argentine Neighborhood.



Madinatna is known as one of the largest integrated residential real estate projects in Qatar. Its modern facilities and contemporary amenities have made it a preferred choice for tenants seeking a residential destination. The project offers a wide range of amenities that meet the needs and desires of families, providing comfort and convenience, such as mosques, a hypermarket, retail shops, sports fields, health clubs, entertainment facilities, service buildings, warehouses, nurseries, and other public amenities.

The project includes 6,780 fully furnished apartments, ranging from two-bedroom to three-bedroom units, equipped with all amenities to provide an unparalleled modern living experience.

As for the Argentine Neighborhood, it is considered a distinguished addition to Barwa Real Estate Group's projects targeting the workers' housing segment. It offers comprehensive real estate solutions for this demographic, providing high-quality housing that includes various facilities and services that meet international standards for workers' accommodations, ensuring a sustainable living environment. The project includes 1,404 residential buildings with a total of 16,848 rooms, accommodating 67,000 workers. It also features amenities tailored to the needs and expectations of the workers, ensuring their comfort. The project includes mosques, a hypermarket, retail shops, sports fields, recreational facilities, service buildings, and other public amenities.