

# Financial Results For the Third Quarter of 2025



## CEO's Statement

I am pleased to share our financial and operational results in which SASCO delivered a resilient performance during the third quarter of 2025.

Our continued network expansion, with new stations commencing operations, coupled with the strong momentum of Sasco Palm stores and the further growth of our logistics fleet, has reinforced our presence across the Kingdom and enhanced customer service.

This quarter's performance highlights the strength of our diversified business model, with higher contributions from both fuel and non-fuel segments, supported by effective management practice during challenges.

As we move forward, we remain committed to leveraging our expanded footprint and logistics capabilities to capture growth opportunities, drive further efficiencies, and deliver sustainable value to our shareholders.

We are confident that SASCO's strategic direction and agile financial position will continue to support our long-term growth and leadership in the sector.

**Mr. Riyadh Saleh Al-Malik - CEO**

## Resilient Operational and Financial Results Set Stage for Growth

In the 3<sup>rd</sup> quarter of 2025, SASCO continued to deliver resilient operational performance, underpinned by significant network expansion and enhanced logistics capacity.

The number of SASCO stations increased by 5% quarter-on-quarter, rising from 625 to 656, reflecting the company's commitment to strengthening its retail footprint across the Kingdom. This growth includes 31 new stations opened in Q3, while our results do not include 8 stations that were temporarily closed for maintenance and upgrades, with plans to reopen them once improvements are completed.

Non-fuel retail also witnessed strong growth, with Sasco Palm stores expanding by 9% quarter-on-quarter from 239 to 260, driven by rising customer demand and the accelerated rollout of the company's convenience offering, adding 21 new stores across the network.

On the logistics front, SASCO further reinforced its competitive position with a 23% increase in the truck fleet to reach 587 trucks and an increase in trailers to reach 571 units during the third quarter of 2025. This expansion in fleet capacity provides the company with greater operational flexibility and efficiency to support both its fuel and non-fuel segments.

These developments underscore SASCO's strategic focus on expanding its retail and logistics capabilities to capture long-term growth opportunities, positioning the company strongly for the remainder of 2025 and beyond.

# SASCO Overview for Q3 2025

## Fuel Volumes

**3.18**

Billion liters

Gasoline (95 and 91) sales recorded strong growth in Q3 2025, increasing by 5% compared to Q3 2024. Total volumes reached 3.18 billion liters, up from 3.04 billion liters in the same period last year.

**1.23**

Billion liters

Diesel sales showed robust growth in Q3 2025, rising 15% compared to Q3 2024. Total volumes reached 1.23 billion liters, up from 1.07 billion liters in the same period last year.

## Operational Highlight

**656**

Stations

Increased from 625 to 656, a growth of 31 stations, equivalent to +5% QoQ, highlighting SASCO's strategic expansion in key locations to enhance market reach.

**260**

SASCO Palm

Rose from 239 to 260, an increase of 21 stores, or +9% QoQ, reflecting strong demand and accelerated rollout of the convenience retail network.

**587**

Trucks

Truck fleet reached 587 units, strengthening the company's logistics capabilities and supporting higher operational efficiency.

**571**

Trailers

Trailers reached 571, enhancing transport capacity to meet growing distribution needs.

# SASCO Financial Highlight for YTD 2025

## Revenue

8.70  
₼ Billion

Revenue reached₼ 8.70 billion, reflecting a solid increase of 14.7% YTD, supported by the increase of sales across the network.

## Gross Profit

220  
₼ Million

Gross profit reached₼ 220 million, reflecting a slight 5.6% YTD decline, which illustrate our resilience amid cost pressures.

## Operating Profit

152  
₼ Million

Operating profit came in at₼ 152 million, showing an increase of 2.7% YTD, highlighting improved efficiency and operational leverage.

## Net Profit

42  
₼ Million

Net profit reached₼ 42 million, representing a remarkable 24.5% YTD growth, highlighting the substantial enhancement in our net earnings performance comparing with last year.

## EBITDA

313  
₼ Million

EBITDA grew 18.6% YTD, highlighting sustained operational strength and enhanced efficiency throughout the business.

# SASCO Financial Highlight for Q3 2025

## Revenue

**3.07**  
₼ Billion

Revenue reached ₼ 3.07 billion, representing a healthy increase of 6.6% quarter-on-quarter and 16% year-on-year, supported by stronger sales momentum across the network.

## Gross Profit

**69.5**  
₼ Million

Gross profit stood at ₼ 69.5 million, posting a decrease of - 9.4% QoQ and a -14% YoY, due to the increase of sales costs during the period.

## Operating Profit

**50.2**  
₼ Million

Operating profit came in at ₼ 50.2 million, showing a decrease of -5.5% QoQ and a -7.6% YoY, due to higher cost of sales and a decrease in the fair value changes of investment properties.

## Net Profit

**8.4**  
₼ Million

Net profit reached ₼ 8.4 million, marking a decrease of -71.7% QoQ and - 24.9% YoY, due to higher cost of sales, provisions for expected credit losses, and financing costs.

# Automation and Digital Transformation Highlights for Q3 2025



**924 K**  
Downloads

The SASCO Loyalty Program features an E-wallet, a Station Locator System, detailed consumer reports, and offers exclusive points and benefits, with over 924 K downloads as of the end of Q3 2025, enhancing customer experience and engagement.

**664**  
Automated

As of Q3 2025, SASCO has automated 664 stations, enhancing operational efficiency and customer experience.

**86**  
Self Fueling

Self Fueling Service has been successfully launched in 86 locations, offering customers a faster, more convenient, and seamless fueling experience across our network.

**13**  
Stations

SASCO offers electric vehicle (EV) charging facilities at 13 locations across Saudi Arabia, supporting the move toward sustainable mobility.



## All-in-one Fuel Management Solution

SASCO application simplifies fuel management, making it easier than ever to track and manage fuel expenses



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