

Almarai Company ("The Company") announces its interim condensed consolidated financial results for the period ending on 30-09-2025 (Nine Months)

Reasons for increase / (decrease) for the third quarter of 2025 compared with corresponding quarter of the previous year.

ELEMENT LIST	CURRENT QUARTER	SIMILAR QUARTER FOR PREVIOUS YEAR	%CHANGE	PREVIOUS QUARTER	%CHANGE
Sales/Revenue	5,552,599	5,208,921	7	5,288,402	5
Gross Profit (Loss)	1,747,357	1,669,897	5	1,713,179	2
Operating Profit (Loss)	757,273	742,414	2	813,243	(7)
Net Profit (Loss) after Zakat and Tax	613,239	570,454	8	646,866	(5)
Total Comprehensive Income	636,920	559,624	14	657,548	(3)
Profit (Loss) per Share	0.62	0.58	7	0.65	(5)
All figures are in (Thousands) Saudi Arabia, Riyals					

The reason for the increase (decrease) in the sales/ revenues during the current quarter compared to the same quarter of last year is.

1. Revenues increased by 7% during the current quarter due to strong volume growth in all core markets and sales channels, led by poultry, dairy, food and bottled water.

The reason for the increase (decrease) in the net profit during the current quarter compared to the same quarter of last year is.

2. The 8% growth in net profit during the current quarter is driven by a 7% revenue increase, disciplined cost control, favorable product mix, and lower funding costs.

The contribution of various business categories toward the 8% increase in the net profit during the current quarter is as follows:

- **Dairy & Juice Category:** net profit increased during the current quarter compared to last year due to improved sales in all markets, along with tight cost management.
- **Bakery Category:** net profit increased during the current quarter compared to last year due to improved sales revenue mix.
- **Poultry Category:** net profit declined during the current quarter compared to last year; however, the decline was offset by the ramp-up of the higher sales volumes related to the first phase of the poultry expansion project and the increased economies of scale.

**The reason for the increase (decrease) in the sales/ revenues during the current quarter compared to the previous one is.**

3. The 5% increase in revenue during the current quarter compared to the previous one is due to seasonal consumption patterns.

**The reason for the increase (decrease) in net profit (loss) during the current quarter compared to the previous one is.**

4. The 5% decrease in the net profit for the current quarter compared to the previous one is due to product mix and seasonal consumption patterns.

**Reasons for the increase / (decrease) for the nine-month period ended 30<sup>th</sup> September 2025 (the period) compared with the corresponding period of the previous year**

ELEMENT LIST	CURRENT PERIOD	SAME PERIOD FOR PREVIOUS YEAR	% CHANGE
Sales/Revenue	16,608,091	15,822,183	5%
Gross Profit (Loss)	5,229,191	5,080,693	3%
Operating Profit (Loss)	2,444,652	2,404,234	2%
Net Profit (Loss) after Zakat and Tax	1,991,299	1,882,374	6%
Total Comprehensive Income	2,197,907	1,660,829	32%
Total Shareholders' Equity (after Deducting Minority Equity)	20,042,538	18,555,505	8%
Profit (Loss) per Share	2.01	1.91	5%
All figures are in (Thousands) Saudi Arabia, Riyals			

The reason for the increase (decrease) in the sales/ revenues during the current period compared to the same period of last year is.

5. The strong performance in all core markets resulted in a 5% revenue growth for the group during the current period, with contribution from all categories and all sales channels.

The reason for the increase (decrease) in the net profit during the current period compared to the same period of last year is.

6. The 6% increase in net profits in the current period compared to last year is due to revenue growth, disciplined cost control, and a favorable product mix.

The contribution of various business categories toward the 6% increase in net profit during the current period is as follows:

- **Dairy & Juice Category:** net profit increased during the current period compared to last year due to improved sales across the category, in addition to tight cost controls.
- **Bakery Category:** net profit increased during the current period compared to last year due to improved sales revenue mix.
- **Poultry Category:** net profit increased during the current period compared to last year due to revenue growth driven by the ramp-up of the higher sales volumes related to the first phase of the poultry expansion project and the increased economies of scale.

7. Other Notes:

ELEMENT LIST	Quarterly Results			Period Results		
	CURRENT QUARTER	SAME QUARTER FOR 2023	% CHANGE	CURRENT PERIOD	SAME PERIOD FOR 2023	% CHANGE
Cash Flows				Cash Flows		
OCF	1,304,419	1,340,480	(3)	3,857,492	4,713,180	(18)
ICF	(2,271,658)	(1,024,133)	(122)	(4,606,862)	(3,147,758)	(46)
FCF	(967,239)	316,347	(406)	(749,370)	1,565,422	(148)
Margins				Margins		
Gross Profit %	31.5	32.1	(59) bp	31.5	32.1	(63) bp
Operating Profit %	13.6	14.3	(61) bp	14.7	15.2	(48) bp
Net Profit %	11.0	11.0	9 bp	12.0	11.9	9 bp
All figures are in (Thousands) Saudi Arabia, Riyals						

8. Auditors' Opinion: (Unmodified Opinion).

9. For more information, please see note 2.1 in the condensed consolidated interim financial statements for the nine-month period ended 30<sup>th</sup> September 2025.

10. General Comments:

Almarai is pleased to report strong performance for the third quarter of 2025 with positive revenue growth at the group level. The volume-led revenue growth was visible across multiple product categories and geographies. We expect this positive performance to continue at the top line, driven by stable macroeconomic momentum and improved business performance.

11. The Condensed Consolidated Interim Financial Statements for the Nine Months ended 30<sup>th</sup> September 2025 will be available through the following link on Almarai Website and Almarai IR App.

[Financial Reports and Info | Almarai](#)

12. The conference call for analysts and investors will be on 7<sup>th</sup> October 2025 at 3:00 p.m. KSA time. The presentation accompanying the conference call will be available on Almarai website within the Investors section under Earnings Presentations at:

[Earning Presentations | Almarai](#)