

Template for discussion report and analysis of the board of directors of the listed public shareholding company

Date	13 th May 2025
Name of the Listed Company	Abu Dhabi National Insurance Company PJSC
The period of the financial statements covered by the report	First Quarter 2025
Overview of the main results during the financial period	<p>ADNIC has demonstrated a strong underwriting performance, evidenced by a combined ratio of 92.6% and net insurance service results totaling AED 141.4 million. Furthermore, we have achieved Gross Written Premium (GWP) of AED 3.9 billion, representing a substantial growth of 27.4% compared to last year. Group consolidated investment income for the year was AED 71.4 million, reflecting an increase of 31.3% compared to last year driven by higher interest income, lower investment expenses, and contributions from the KSA subsidiary. This reflects the strength and adaptability of ADNIC's investment strategy amid evolving market dynamics.</p> <p>The Group also demonstrated robust underwriting performance reflected in net Insurance Service Result which has grown by 37.0% year on year to reach AED 141.4 Million.</p> <p>ADNIC continues to focus on cost efficiency and operational discipline, as demonstrated by our expense ratio of 14.9%, which highlights our ongoing commitment to maintaining a lean and effective cost structure despite continued investments in business growth.</p>
Securities issued during the financial period	None
Summary of the most important non-financial events and developments during the financial period	<p>Following the successful acquisition of Allianz Saudi Fransi Cooperative Insurance Company in 2024, our integration efforts have progressed swiftly. The rebranded entity, Mutakamela Insurance Company, now operates under ADNIC's strategic direction, reinforcing our footprint in Saudi Arabia and positioning us as a leading insurance player across the GCC. Mutakamela's performance is now fully consolidated into the Group's financial results and will continue to contribute to our growth trajectory.</p> <p>With the recent announcement of the UAE's National Investment Strategy 2031, we remain committed to aligning with the nation's broader economic vision. We are proud to support the country's drive to foster a competitive, innovation-led business environment – one that ADNIC fully embraces through our forward-looking strategy.</p>
Summary of operational performance during the financial period	<p>ADNIC has demonstrated a strong underwriting performance, reflected in net insurance service results of AED 141.4 million.</p> <p>Strong UW performance at Combined ratio at 92.6%</p> <p>Outstanding Investment book performance which demonstrated the growth at 31.3% versus prior</p> <p>Profitability surged as at 31st March 2025, with net profit before tax reaching AED 133.3 million – a significant 19.2% increase year-over-year.</p> <p>The net profit after tax is AED 119.6 million.</p> <p>An increase in earnings before tax per share from AED 0.20 to AED 0.23.</p>

Summary of profit and loss during the financial period	<table><tr><th>AED'000</th><th>Q1 2025</th><th>Q1 2024</th><th>Change</th></tr><tr><td>Net insurance service result</td><td>141,403</td><td>103,187</td><td>38,216</td></tr><tr><td>Income from investment, net</td><td>71,405</td><td>54,393</td><td>17,012</td></tr><tr><td>Insurance finance income and expenses, net</td><td>(23,271)</td><td>3,921</td><td>(27,192)</td></tr><tr><td>Total income</td><td>189,537</td><td>161,501</td><td>28,036</td></tr><tr><td>Other operating expenses</td><td>(56,285)</td><td>(49,737)</td><td>(6,548)</td></tr><tr><td>Zakat and income tax expense</td><td>(13,682)</td><td>(10,819)</td><td></td></tr><tr><td>Profit for the period</td><td>119,570</td><td>100,945</td><td>18,625</td></tr></table>	AED'000	Q1 2025	Q1 2024	Change	Net insurance service result	141,403	103,187	38,216	Income from investment, net	71,405	54,393	17,012	Insurance finance income and expenses, net	(23,271)	3,921	(27,192)	Total income	189,537	161,501	28,036	Other operating expenses	(56,285)	(49,737)	(6,548)	Zakat and income tax expense	(13,682)	(10,819)		Profit for the period	119,570	100,945	18,625
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Summary of financial position as at the end of the financial period	Total Deposits & cash: AED 792.5 million Total Assets: AED 11.35 billion Total Shareholders' Equity: AED 3.38 billion																																
Summary of cash flows during the financial period	Net cash used in operating activities AED 49.9 million Net cash generated from investing and financing activities AED 99.2 million																																
Main performance indicators	<table><tr><th></th><th>Mar-25</th><th>Mar-24</th><th>Change</th></tr><tr><td>Premium retention</td><td>38.7%</td><td>38.1%</td><td>0.6%</td></tr><tr><td>Net claims ratio</td><td>69.6%</td><td>69.4%</td><td>0.2%</td></tr><tr><td>Expense ratio*</td><td>23.0%</td><td>20.6%</td><td>2.4%</td></tr><tr><td>Combined ratio</td><td>92.6%</td><td>90.0%</td><td>2.6%</td></tr><tr><td>Return on equity</td><td>3.5%</td><td>3.5%</td><td>0.0%</td></tr></table> <p>*incl. bad debt, risk adjustment and finance income (expense)</p>		Mar-25	Mar-24	Change	Premium retention	38.7%	38.1%	0.6%	Net claims ratio	69.6%	69.4%	0.2%	Expense ratio*	23.0%	20.6%	2.4%	Combined ratio	92.6%	90.0%	2.6%	Return on equity	3.5%	3.5%	0.0%								
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Expectations for the sector and the company's role in these expectations	<p>Unprecedented rainfall in UAE in April 2024 caused major floods heavily impacted the insurance industry. The floods are reported to have caused major claims spikes in the motor, property, business interruption and travel sectors of the insurance market. The majority of the impact is transferred to reinsurance market which has caused the hardening of the reinsurance cost and changing the terms which we expect is going to continue during 01/01/25 and 01/07/25 renewal cycles based on inevitable element of payback expectations</p> <p>It is also noted that while the financial and solvency positions of the larger UAE insurers including ADNIC are generally resilient with respect to the damage of floods in April 2024, we expect that significant number of listed insurers in UAE have solvency levels which are close to the regulatory minimum, which might cause critical issues in the near future and some market consolidation.</p> <p>ADNIC has proven its resilience to the major events and adequacy of the reinsurance protection for major events</p> <p>In the property market, risks affected by flood losses have been the subject of significant rate increases in some cases. It is difficult to estimate the overall average increase in property rates as a result of the</p>																																

	April 2024 floods for the industry but it would appear to be in the region of 10% to 15% in average.
Expectations regarding the economy and its impact on the company and the sector	<p>Growth prospects in the medium-term outlook remain positive due to rising oil prices</p> <p>Government policy will remain centered on diversifying the economy away from a dependence on energy rents, aiming to build on Abu Dhabi and Dubai's success in emerging as regional hubs for finance, construction, retail and tourism.</p> <p>To support diversification efforts, development of the energy sector will continue in the medium-term. Investment in the natural gas sector in particular is expected to increase in the years ahead to unlock the country's production potential</p> <p>The UAE's National Energy Strategy 2050 aims for 50% of electricity generation to be sourced from renewables including nuclear power, up from less than 20% in 2021, with 38% generated by natural gas and 12% by coal</p> <p>ADNIC will continue to support the economy development by providing the insurance support in all the areas of growth</p>
Future plans for growth and changes in operations in future periods	<p>ADNIC continues to maintain and invest towards a sophisticated Enterprise Risk Management framework and market leading comprehensive Reinsurance Risk Transfer programs. We are also moving ahead with establishing a dedicated Artificial Intelligence specific data management unit to ensure continuous delivery of optimal risk reward financial returns. Continued focus on operational efficiencies particularly in high customer impact areas</p> <p>Maintain the focus on sustainability as a key operational pillar</p>
The size and impact of current and projected capital expenditures on the company	Net capital expenditure for the year ended 31 December 2024 was AED 4.12 million.
The developments of the implementation of projects, plans and transactions and deals that were discussed by the company's board of directors in the report for the previous fiscal year	The company's board of directors noted the progress in implementation of the company's strategy.

Charalampos Mylonas
Chief Executive Officer
Signature:

13 May 2025

Company's Seal:

