

PRESIGHT AI HOLDING PLC

# Management Discussion & Analysis Report

**Q4 2025 Results**

11 February 2026

## Strong Q4 2025 Performance Caps a Year of Expansion in Scale, Reach, and Impact

- FY25 Group revenue +36.9% YoY (Q425 +23.6% YoY); FY25 organic revenue +25.0% YoY (Q425 +24.9% YoY)
- FY25 Group EBITDA +23.5% YoY (Q425 +11.3% YoY); FY25 organic EBITDA +35.4% YoY (Q425 +40.7% YoY)
- FY25 Group net profit +8.6% YoY (Q425 +5.6% YoY); +16.7% and +13.7% YoY respectively on LFL 9% tax rate
- FY25 130% increase in international revenue YoY (~39% of total); 55% increase in Q425 YoY (~47% of total)
- FY25 AED 3.4 billion of new orders (Q425 AED 979 million); AED 3.4 billion backlog at December 2025
- 2025-2029 guidance: Revenue CAGR 20%-25%, EBITDA CAGR 23%-28%, Profit after Tax CAGR 21%-26%

Presight AI Holding Plc (PRESIGHT:UH) (“Presight”) today announces its results for the three-month and twelve-month periods ending 31 December 2025 (FY25). The Group completed the acquisition of a 51% stake in AIQ, a leading provider of AI solutions in the energy sector, on 7 June 2024. Accordingly, the Q425 Group financials are presented against a prior year comparable period that included full consolidation of AIQ, whereas the FY25 Group financials are presented against a prior-year comparable period that included a seventh-month contribution from AIQ.

Key Metrics	FY 2025	Q4 2025	FY 2024	Q4 2024
<b>Revenue (AEDm)</b>	<b>3,029.9</b>	<b>1,289.2</b>	<b>2,213.0</b>	<b>1,043.2</b>
- Domestic (AEDm)	1,862.4	689.5	1,704.8	656.5
- International (AEDm)	1,167.5	599.7	508.2	386.7
- Multi-Year (%)	93.0%	99.4%	95.5%	99.9%
- One-Off (%)	7.0%	0.6%	4.5%	0.1%
- Backlog (%)	52.0%	39.5%	57.0%	27.4%
- Quick Turn (%)	48.0%	60.5%	43.0%	72.6%
- Domestic (%)	61.5%	53.5%	77.0%	62.9%
- International (%)	38.5%	46.5%	23.0%	37.1%
<b>EBITDA (AEDm)</b>	<b>785.0</b>	<b>407.6</b>	<b>635.4</b>	<b>366.3</b>
Profit before tax (AEDm)	785.2	407.9	673.6	359.7
<b>Profit after tax (AEDm)</b>	<b>665.5<sup>2</sup></b>	<b>345.5<sup>2</sup></b>	<b>612.8<sup>1</sup></b>	<b>327.2<sup>1</sup></b>
Profit after tax (AEDm)	715.4 <sup>1</sup>	372.1 <sup>1</sup>	612.8 <sup>1</sup>	327.2 <sup>1</sup>
<b>Earnings per Share (AED)</b>	<b>0.104<sup>2</sup></b>	<b>0.052<sup>2</sup></b>	<b>0.093<sup>1</sup></b>	<b>0.046<sup>1</sup></b>
Earnings per Share (AED)	0.112 <sup>1</sup>	0.056 <sup>1</sup>	0.093 <sup>1</sup>	0.046 <sup>1</sup>
Margins	FY 2025	Q4 2025	FY 2024	Q4 2024
EBITDA (%)	25.9%	31.6%	28.7%	35.1%
Profit before tax (%)	25.9%	31.6%	30.4%	34.5%
Profit after tax (%)	22.0% <sup>2</sup>	26.8% <sup>2</sup>	27.7% <sup>1</sup>	31.4% <sup>1</sup>
Profit after tax (%)	23.6% <sup>1</sup>	28.9% <sup>1</sup>	27.7% <sup>1</sup>	31.4% <sup>1</sup>

<sup>1</sup> Applying the 9% corporate tax rate prevailing in 2024 <sup>2</sup> Applying the 15% corporate tax rate effective from January 2025

### 2025 Review: Financial Highlights

Our financial performance during 2025 was underpinned by five key themes:

#### 1. Deliver robust and profitable growth that exceeds market expectations:

Since its IPO in 2023, Presight has delivered sustained and profitable growth, notwithstanding significant greenfield expansion and strategic investment in innovation and talent. Over the past three years, Presight has achieved compound annual growth in revenue of 25.0%, with an average EBITDA margin of 27.7%, consistently exceeding the industry’s “Rule of 40” benchmark (62.8%\* in FY25).

\* Calculated as growth in annual revenue + EBITDA margin

2025 demonstrated continued momentum across the business, even while absorbing the financial impact of the new 15% UAE corporate tax. Strong organic growth, complemented by AIQ, resulted in Group revenue, EBITDA, and profit after tax exceeding company-compiled analyst consensus expectations\*.

\* As at 31 December 2025, based on the range of analyst forecasts that have been published by registered investment analysts and provided to Presight.

- **Group Revenue:** FY25 analyst consensus: +29.3% YoY to AED 2,862.5 million.
  - FY25 Group revenue: +36.9% YoY to AED 3,029.9 million.
  - Q425 Group revenue: +23.6% YoY to AED 1,289.2 million.
  - Q425: AIQ contributed AED 352.7million (27.4%) to Group revenue.
- **Commentary:** *Growth in Group revenue reflected good execution of backlog, strong international growth across multi-year deployments in Jordan, Kazakhstan and Albania, and the consolidation of AIQ for the full 12-month period, compared to seven months in 2024.*
- **Group EBITDA:** FY25 analyst consensus: +18.2% YoY to AED 755.2 million.
  - FY25 Group EBITDA: +23.5% YoY to AED 785.0 million.
  - Q425 Group EBITDA: +11.3% YoY to AED 407.6 million.
  - Q425: AIQ contributed AED 134.3 million (33.0%) to Group EBITDA.
- **Commentary:** *Group EBITDA growth reflected strong organic momentum (FY25 organic EBITDA +35.4%, organic EBITDA margin +192bps YoY) despite continued strategic investment in talent (technical personnel represented 76% of Presight's incremental headcount in 2025). Overall EBITDA performance was, however, tempered by a lower software mix and higher year-on-year investment in new product development at AIQ. As a result, Group EBITDA margin was 25.9% in FY25, while Q4 FY25 EBITDA margin was 31.6%, representing year-on-year declines of 280bps and 350bps, respectively, driven primarily by AIQ's deployment mix.*
- **Group Profit after Tax (PAT):** FY25 analyst consensus: +7.9% YoY to AED 661.2 million.
  - FY25 Group PAT: +8.6% YoY to AED 665.5 million; +16.7% YoY to AED 715.4 million incorporating the 9% tax rate prevailing in the prior year.
  - Q425 Group PAT: +5.6% YoY to AED 345.5 million; +13.7% YoY to AED 372.1 million incorporating the 9% tax rate prevailing in the prior year.
  - FY25 PAT attributable to shareholders: +11.2% YoY to AED 582.8 million; +19.7% YoY to AED 627.3 million incorporating the 9% tax rate prevailing in the prior year.
  - Q425 PAT attributable to shareholders: +12.6% YoY to AED 292.5 million; +21.5% YoY to AED 315.7 million incorporating the 9% tax rate prevailing in the prior year.
  - Q425: AIQ contributed AED 108.1 million (31.3%) to Group PAT.
- **Commentary:** *From January 2025, in line with many other companies in the UAE, Presight adopted a higher effective tax rate (net of adjustments and / or exclusion rules) on its financial results relative to the comparable periods of the prior year. Despite this adjustment, profit after tax, on a consolidated, post minority and pure organic basis, delivered year-on-year growth, underscoring the scalability and resilience of Presight's operating model. FY25 profit after tax margin (22.0%) declined 573bps YoY, with 165bps of the reduction attributable to the higher effective tax rate, and the remaining impact split evenly between lower interest income and AIQ's margin mix. Q425 profit after tax margin (26.8%) declined 457bps YoY of which 206bps was attributable to higher taxation.*

## **2. Drive sustainable and strong organic growth through continued sectoral and geographical diversification:**

Presight's international expansion continued at pace with revenue from markets outside of the UAE accounting for nearly 39% of the total revenue for the year, and international orders becoming an increasingly material component of backlog.

The proportion of total revenue from international markets increased from 23.0% (AED 508.2 million) in 2024 to 38.5% (AED 1,167.5 million) in 2025. For Q425, 46.5% (AED 599.7 million) came from international markets compared to 37.1% (AED 386.7 million) in the comparable quarter of the prior year.

Aggregate new orders for 2025 totaled AED 3.4 billion, broadly in line with the prior year, with international contracts accounting for 51.8% of the total. In Q4 2025, new orders reached AED 979.4 million, with international orders representing 42.6% of the quarterly total.

- **Organic Revenue**

- FY25 organic revenue: +25.0% YoY to AED 2,192.0 million.
- Q425 organic revenue: +24.9% YoY to AED 936.5 million.

- *Commentary: Q425 delivered Presight's strongest fourth-quarter organic revenue growth to date and the second-highest quarterly organic growth rate since IPO, supported by multi-year deployments in Jordan and Kazakhstan, as well as the commencement of deployment in Albania.*

- **Organic EBITDA**

- FY25 organic EBITDA: +35.4% YoY to AED 546.9 million.
- Q425 organic EBITDA: +40.7% YoY to AED 273.3 million.

- *Commentary: Q425 demonstrated Presight's strongest quarter of organic EBITDA growth to date, with a favourable deployment mix driving growth significantly ahead of organic revenue. Organic EBITDA margin for the quarter reached 29.2%, an increase of 327bps YoY, marking the highest quarterly margin performance of 2025. For the full year, organic EBITDA margin expanded 192bps YoY to 25.0%.*

- **Organic Profit before Tax**

- FY25 organic profit before tax: +23.5% YoY to AED 587.5 million.
- Q425 organic profit before tax: +35.1% YoY to AED 281.4 million.

- *Commentary: Growth in organic profit before tax remained strong, with full-year margin of 26.8% maintained in line with the prior year despite an adverse AED 14.8 million swing in finance income year-on-year driven by the lower interest rate regime. Q425 further reinforced this trajectory, delivering the second-strongest quarter of organic profit before tax growth since IPO. Q425 organic margin (30.0%) was the strongest margin quarter in 2025.*

- **Organic Profit after Tax (PAT)**

- FY25 organic PAT: +15.1% YoY to AED 496.8 million; +24.1% YoY to AED 535.6 million incorporating the 9% tax rate prevailing in the prior year.
- Q425 organic PAT: +25.3% YoY to AED 237.4 million; +35.6% YoY to AED 256.9 million incorporating the 9% tax rate prevailing in the prior year.

- *Commentary: Full-year organic profit after tax delivered the highest annual growth rate since IPO, achieved despite lower finance income and a 6% year-on-year increase in the effective tax rate. Q425 organic profit after tax growth exceeded the rates recorded in both Q424 (9% effective tax rate) and Q423 (zero rate tax) and was the strongest quarter of organic profit after tax growth in 2025. When applying the prior-year effective tax rate of 9%, Q425 would represent the strongest quarter of organic profit after tax growth since IPO. The organic margin in the fourth quarter (25.4%) was maintained in line with the prior year despite an additional 6% tax.*

### **3. Reinforce the resilience of our economic model through enhancing the quality and visibility of our revenue and cash flow:**

Presight's high proportion of revenue from multi-year contracts and year-on-year backlog expansion, notwithstanding strong revenue conversion, provide clearer line of sight over future revenue and cash flow generation. Revenue quality has been maintained through a balanced annual contribution from backlog and quick-turn contracts, and expedited deployments have supported a more even distribution of revenues and profits.

- **Maintaining strong revenue visibility**



- 93.0% of FY25 revenue (AED 2,816.9 million) came from multi-year contracts, compared to 95.5% (AED 2,112.7 million) in FY24 and 90.6% (AED 1,612.7 million) in FY23.
  - In Q425, 99.4% of revenue (AED 1,281.8 million) came from multi-year contracts, compared to 99.9% or AED 1,041.9 million in Q424 and 89.3% (AED 636.8 million) in Q423.
  - Closing backlog at the end of December 2025 was AED 3.4 billion, a 13.0% increase YoY and an 85.1% increase over the past three years.
- **Improving revenue quality**
    - 52.0% of FY25 revenue (AED 1,576.2 million) came from backlog contracts compared to 57.0% (AED 1,261.9 million) in FY24. In Q425, 39.5% of revenue (AED 509.5 million) came from backlog contracts, compared to 27.4% (AED 285.9 million) in Q4 of the prior year.
    - Over the past three years, the proportion of revenue from backlog contracts has averaged 53.5%, with the balance coming from quick-turn contracts.
  - **Improving distribution of revenues and profits**
    - The proportion of Q4 revenue and profit before tax contribution to the full year outturn was 47.1% and 53.4% respectively in FY24.
    - In FY25, revenue and profit before tax in the fourth quarter comprised 42.5% and 52.0% respectively of the full year outturn.

#### **4. Maintain financial discipline to support the agile deployment of capital into strategic expansion, innovation, and talent as well as selective value-enhancing opportunities:**

Presight retained significant financial headroom to fund future growth, supported by its modular, capex-light deployment model, robust governance and controls enabling low-risk international expansion, prudent capital allocation and strong liquidity underpinned by solid cash flow conversion.

- **Robust Balance Sheet to fund (in)organic growth runway**
  - FY25 cash & equivalents of AED 2.17bn, no debt; FY25 liabilities to assets of 0.30x.
  - Capex light operations: FY25 capital expenditure to revenue of 0.8% in FY25
- **Solid liquidity and cash flow conversion**
  - FY25 Operating cash flow of AED 218.2 million
  - FY25 cash ratio (cash / current liabilities) of 1.18x.

#### **5. Position Presight as a quality growth compounder that delivers sustainable shareholder value:**

Presight upgraded its financial guidance twice during 2025. Our positive trajectory, supported by a robust backlog, increasing share of multi-year contracts and accelerating international momentum, provides the context for extending and increasing our current medium-term guidance.

Key Metrics	Actual	Guidance
	2021 – 2025 (4-Year CAGR)	2025 – 2029 (4-Year CAGR)
Group Revenue	+22.8% <sup>1</sup>	+20% - 25% <sup>2</sup>
Group EBITDA	+19.5% <sup>1</sup>	+23% - 28% <sup>2</sup>
Group Net Profit <sup>3</sup>	+17.4% <sup>1</sup>	+21% - 26% <sup>2</sup>

1. Includes financial impact of AIQ acquisition 2. Organic growth excluding potential future acquisitions 3. 100% Group profit including minorities

## **2025 Review: Operational Highlights**

Presight's operational performance in 2025 was defined by six key themes that underpin our strategy and execution:

### **1. Embed Presight's status domestically as a trusted AI & digital transformation partner across the UAE federal government and state-owned enterprises:**

## Q1 - Q3 2025

Presight continued to play a pivotal role in advancing the UAE's ambition to become a global leader in sovereign and responsible AI, delivering mission-critical AI solutions spanning financial system resilience, justice modernisation, energy and water management, public safety, and media governance.

During the first nine months of 2025, the Company signed eight new contracts and established a landmark joint venture with the UAE Central Bank, reinforcing its position as a trusted partner in delivering AI-enabled government capabilities and supporting the UAE's ambition to build the world's first AI-native government.

- **UAE Accounting Authority:** Multi-year contract to deliver a Video Analytics and Access Management solution.
- **UAE National Media Office:** Multi-year contract to deploy sovereign, AI-powered tools to transform the productivity, efficiency and operational effectiveness of the UAE's national media.
- **UAE Media Council:** Contract to deploy a centralized, AI-enabled capability to rapidly analyze, filter, and validate media content pending release.
- **Emirates Nuclear Energy Company:** Contract to deliver a sovereign agentic generative AI platform.
- **Abu Dhabi Department of Energy:** Contract to leverage AI solutions that monitor and analyse the energy and utilities ecosystem at a city and national level.
- **Abu Dhabi Department of Government Enablement:** Contract to deliver Data & AI services and system integration.
- **Abu Dhabi Department of Economic Development:** Contract to leveraged AI-powered data & analytics to augment key platforms.
- **Abu Dhabi Police:** Contract to enhance data-driven law enforcement and foster secure, intelligent urban environments.
- **Central Bank of UAE:** Joint venture to embed sovereign AI into the UAE's financial foundation and across critical financial infrastructure, ensuring a resilient, secure, efficient and future-ready financial market infrastructure and enhancing the nation's position as a global financial hub.

## Q4 2025

During the fourth quarter, Presight signed a further seven contracts and MoUs with government and state-owned entities, including:

- **Emirates Nuclear Energy Company:** Contract to implement AI-driven use cases across plant maintenance, outage schedule optimization and finance-related predictive scenario planning.
- **Dubai Taxi Company PJSC:** Contract, following a comprehensive MoU signed at GITEX Global 2025, to implement a digital ecosystem to manage electric vehicle fleet charging operations through mobile, web, and telemetry-based systems.
- **Khazna Data Centers:** Contract to deploy an AI-powered command and control platform to manage 30 Data Centres across the UAE.
- **UAE Ministry of Industry & Advanced Technology:** MoU to co-develop AI solutions in energy efficiency, smart manufacturing, and sustainable industrial practices.
- **UAE Public Prosecution:** MoU to develop a Large Language Model for the legal and judicial environment, leveraging Presight's "Vitruvian" platform.

- **Abu Dhabi Aviation Group:** MoU to embed AI, advanced analytics, and sovereign data-management systems across ADA Group's operations, including the co-development of a unified intelligent backbone enabling predictive maintenance, digital-twin simulation, real-time asset monitoring and explainable-AI applications.
- **General Secretariat of the UAE Cabinet:** Contract to develop the UAE AI Regulatory Whitepaper that represents a fundamental shift from rule-based governance to intelligence-based governance.

## ***2. Strengthen Presight's position as the region's leading enabler of digital transformation across high-growth emerging markets:***

Rising global demand for secure, sovereign, and rapidly deployable AI systems - coupled with a proven track record of delivering high-impact sovereign AI deployments in the UAE - fueled strong international growth in 2025, as Presight supported national AI strategies, digital government programs, and public-sector modernization initiatives across Central Asia, Southeast Asia, Africa, and Europe.

### **Q1 - Q3 2025**

Presight's international expansion is rooted in national partnerships, long-term contracts and repeatable AI deployment frameworks that can scale across borders. During the first nine months of 2025, the Company secured a milestone \$190 million multi-year contract, finalized a strategic agreement in Malaysia, signed five wide-ranging MoUs, and established new regional offices to capture growth opportunities across Central Asia, underscoring its commitment to scaling its global footprint and delivering long-term value through diversified revenue streams:

- **Municipal Government of Astana:** Multi-year contract to develop an AI-powered ecosystem to optimize urban management and mobility, increase public safety, and enhance Astana's liveability and sustainability.
- **Malaysia Madani Artificial Intelligence:** Agreement to accelerate Malaysia's digital transformation through sovereign cloud infrastructure and AI solutions across national safety and security, and government efficiency.
- **National Information Technology Authority of Uganda:** MoU to provide a modular data centre, sovereign cloud, big data analytics platform and a safe city solution.
- **Ministry of Industry and New Technologies of the Republic of Tajikistan:** MoU to establish strategic cooperation in the field of artificial intelligence and support the growth of Tajikistan's AI ecosystem.
- **Government of Côte d'Ivoire:** MoU to leverage artificial intelligence into government operations and support the modernization of public services.
- **Ministry of Digital Development and Transport of Azerbaijan:** MoU to support AI-driven government transformation and AI innovation.
- **Ministry of Science and Education of Azerbaijan:** MoU to deploy AI-powered educational solutions that enhance education quality, inclusivity, and accessibility, including the launch of a "Digital School" platform that personalizes learning and streamline teaching processes.

Presight's progress in Kazakhstan is a clear endorsement of its international strategy, focused on entering high-potential markets early, aligning with national priorities, enabling smart and connected urban systems, developing local talent and research capabilities, and embedding long-term AI infrastructure that supports national ambition to become a regional hub for artificial intelligence and advanced computing.

Through a series of coordinated initiatives in the first nine months of 2025, delivered in close partnership with the Government of Kazakhstan and national institutions, Presight advanced a comprehensive sovereign AI transformation programme that included the rollout of an AI-powered smart city programme in Astana, the launch of Kazakhstan's first national AI supercomputer and the establishment of a regional office and AI Research & Development Lab.

- **Regional HQ:** Opened offices in the capital city of Astana with a 50-strong local team on the ground positioning Presight well to service its growing local footprint and support future opportunities across Central Asia.
- **Infrastructure leadership:** Launched, in partnership with the Ministry of Digital Development, Innovation and Aerospace Industry, Kazakhstan's first Sovereign Supercomputer, recently ranked 86th on the globally acclaimed TOP500 list of the world's most powerful supercomputers and providing the foundational infrastructure to support advanced AI models, national platforms and future innovation. Presight also broke ground on Kazakhstan's 2.4MWT Data Center, aimed at strengthening Kazakhstan's digital infrastructure.
- **R&D capability:** Opened Presight's AI Research and Development Lab giving startups a platform to invent, test, and scale transformative solutions, strengthening local capability building and embedding long-term innovation within the national ecosystem.

## Q4 2025

Presight continued to actively support sovereign clients across the Middle East, Central and South-East Asia, and Africa in the fourth quarter, helping to optimize public services, accelerate economic diversification, and strengthen national resilience:

- **Ministry of Internal Affairs of the Republic of Albania:** A \$114 million (excluding taxes) multi-year contract, following a Letter of Award in February 2025, to deploy an integrated AI-powered smart city platform and command-and-control framework across 20 cities and 28 international border points. This transformative project will digitalize critical national infrastructure, embed AI into government decision-making, optimize and coordinate essential public services in real time, enhance mobility and traffic systems, strengthen emergency response capabilities, and drive long-term improvements in national digital capacity.
- **The Nasser Centre for Science and Technology in the Kingdom of Bahrain:** MoU to accelerate AI adoption across key sectors such as smart cities and advanced analytics.

In October, Presight opened its second regional office in Amman to support its pipeline of turnkey projects within Jordan, aligned with Jordan's Economic Modernization Vision 2023–2025, and the wider Middle East.

### **3. Support its subsidiary, AIQ, in driving global innovation within the energy sector, broadening its domestic customer base and penetrating new carbon-intensive economies outside of the UAE:**

## Q1 - Q3 2025

AIQ achieved significant milestones during the first nine months of 2025, including a landmark contract with ADNOC to deploy its ENERGYai platform across ADNOC's upstream assets. In addition, AIQ signed two new engagements in international markets, reinforcing its position as a global innovator in energy-sector digital transformation and expanding its footprint beyond the UAE.

- **ADNOC:** A \$340 million, multi-year contract to deploy ENERGYai across ADNOC's upstream assets, comprising more than 28 producing fields, including some of the world's largest and least carbon intensive oilfields.
- **Emirates Nuclear Energy Company:** MoU to explore the development and deployment of AI-driven solutions that accelerate the digital and the artificial transformation journey in alignment with the UAE's clean energy ambitions.
- **Ecopetrol:** Collaboration Agreement with the national oil company of Colombia to explore the deployment of AI solutions.
- **Samruk Kazyna:** Strategic Cooperation Agreement with the Sovereign Wealth Fund of Kazakhstan to support the digital transformation of Kazakhstan's Energy Sector.

## Q4 2025



Further milestones were achieved in Q4 2025 across both domestic and international markets, including an MoU to deploy its Reservoir Performance Advisor module across Indonesia's upstream energy sector.

- **ADNOC Gas and Gecko Robotics:** Multi-year contract to integrate AI and robotics across the former's operations and digitize the full inspection-to-decision workflow. This contract is expected to generate \$300 million in operational efficiencies over five years through predictive maintenance, fewer shutdowns, and extended asset lifespan.
- **ADNOC Al Dhafra Petroleum:** Contract to deploy its AI-powered predictive maintenance solution across more than 100 wells to enhance efficiency, reduce downtime, and optimize production performance.
- **Special Task Force for Upstream Oil and Gas Business Activities of the Republic of Indonesia:** MoU to deploy AIQ's Reservoir Performance Advisor module to optimize production from mature fields, reduce operational costs, and enhance recovery rates across Indonesia's upstream energy sector.

***4. Accelerate the growth trajectory of Presight's Finance vertical through AI-powered innovative solutions that harness artificial intelligence across every facet of the UAE's financial ecosystem and support the UAE's Financial Infrastructure Transformation program:***

**Q1 - Q3 2025**

Beyond the strategic joint venture with the UAE Central Bank - aimed at driving a systemic shift from legacy tooling to an AI-native financial ecosystem delivering real-time intelligence across every function - Presight signed two additional MoUs in the first nine months of 2025:

- **Innovation Hub of the Emirates Institute of Finance:** MoU to explore the responsible adoption of practical and scalable real-world AI use cases that enhance everyday interactions and make banking simple and intuitive.
- **Dow Jones Factiva:** MoU to co-develop next generation AI-native risk and compliance solutions that enable compliance, legal, and risk teams to adopt a real-time, predictive, and contextualized approach to risk management.

**Q4 2025**

Presight signed two new engagements in the fourth quarter with leading "Tier 1" banking groups, reinforcing its position as a trusted sovereign AI partner for financial institutions and regulators across the GCC and beyond. These partnerships aim to enhance resilience, improve operational efficiency, and strengthen regulatory infrastructure, underscoring the Company's growing influence in shaping AI-driven financial ecosystems:

- **First Abu Dhabi Bank:** Contract to deploy advanced AI-powered solutions which accelerate the Bank's commercial growth strategy, integrating multi-source economic, sectoral and firmographic data to improve high-value client targeting, while optimizing its branch and ATM networks through geospatial and econometric analysis to align infrastructure with evolving demand.
- **HSBC UAE:** MoU to integrate next-generation AI capabilities into critical areas such as risk intelligence, compliance, human capital, and client acquisition, with a focus on enhancing regulatory oversight, improving efficiency, and delivering smarter insights for sustainable growth.

***5. Catalyze R&D initiatives through the launch of new cutting-edge platforms and solutions, and forging new technology partnerships to help future-proof its portfolio and accelerate Applied AI projects across the region:***

Innovation remained central to Presight's progress in 2025, demonstrated by the launch of sovereign, scalable, and interoperable AI platforms that expanded the company's capabilities across emergency response, media intelligence, sovereign data integration, and enterprise AI adoption.

## Q1 - Q3 2025

During the first nine months of 2025, Presight launched four new national level & enterprise-grade Applied AI platforms and solutions, designed to meet the needs of regulated and mission-critical environments and, together with AIQ, forged seven new technology partnerships.

- **Presight Synergy:** An industry-agnostic, enterprise-grade data and AI platform that unifies data management, AI analytics, business intelligence, and governance into one cohesive ecosystem, without overhauling existing infrastructure.
- **Presight Lifesaver:** An end-to-end emergency and crisis management platform, that combines cutting-edge AI, big data analytics, and real-time insights into a single unified platform that addresses the full emergency lifecycle.
- **Presight AI-Policing Suite:** A modular solution that combines real-time detection, monitoring, and incident management capabilities with cutting-edge technology and sophisticated algorithms to transform public safety and law enforcement.
- **Presight NewsPulse:** An AI-powered news intelligence engine, available globally via the Microsoft Azure Marketplace, that empowers faster, smarter decision-making for organizations of any size.
- **Beacon Red:** MoU to collaborate on safe and smart city initiatives and national security systems in strategic international markets, including Brazil and Latin America.
- **Weatherford:** MoU to integrate Weatherford's software and hardware solutions (AIQ).
- **Waverity:** MoU to co-develop AI solutions to enhance subsurface analysis and improve energy exploration and production (AIQ).
- **Gulf Energy Information:** Strategic Cooperation Agreement for exclusive access to GEI's proprietary datasets (AIQ).
- **SLB:** Partnership to accelerate autonomous energy operations using SLB's Agora edge AI and IOT solutions, enabling energy companies to reduce costs, improve efficiency, and enhance safety through AI-powered autonomous solutions (AIQ).
- **SLB:** MoU to co-develop agentic AI solutions for ADNOC's subsurface operations, integrating SLB's proprietary technologies (AIQ).
- **Society of Petroleum Engineers:** MoU to access SPE's OnePetro data library, comprising over 120,000 technical papers (AIQ).

## Q4 2025

A further two technology partnerships were agreed during the fourth quarter:

- **ALPHA X:** MoU to establish a high-computing AI data centre and innovation hub that enables scalable, impactful solutions that strengthen national infrastructure and advance industrial competitiveness.
- **Kongsberg Digital:** MoU to co-design and deliver agentic AI capabilities in drilling operations, thereby enhancing operational efficiency and sustainability for energy companies (AIQ).

### ***6. Foster a vibrant and groundbreaking AI ecosystem, aligning with the UAE's ambition to become a world-leading hub for artificial intelligence:***

In 2025, Presight expanded its role from deploying AI at national scale to actively shaping the next generation of applied intelligence, with the launch of its AI Startup Accelerator and the \$100 million Presight-Shorooq Fund creating an integrated innovation model that provides emerging technologies with a continuous pathway from early-

stage acceleration to long-term capital and commercial scale, while supporting Presight's aims to build a diversified and globally competitive AI portfolio.

## Q1 - Q3 2025

In the third quarter of 2025, Presight, in partnership with Microsoft and the Mohammed bin Zayed University of Artificial Intelligence, launched its AI-Startup Accelerator program. The program is designed to identify the most impactful market-ready AI startups globally and support them through technical validation, product-market fit, governance readiness, and go-to-market execution, enabling them to transition from proof-of-concept to scalable deployment within sovereign and regulated environments.

The program also drives value-accretive opportunities for Presight by integrating new capabilities into its solution stack, enabling it to augment its portfolio of world-class AI solutions faster and more effectively than via traditional R&D or acquisition.

Following an inaugural bootcamp, Presight supported ten global startups through a rigorous program that offered technical enablement, expert mentorship, and access to commercialisation opportunities, and culminated in over 70 qualified leads and created new pathways for founders to scale AI innovations globally.

Presight also joined investment firm Shorooq's \$100 million fund, designed to give portfolio companies the strategic and financial capital they need to scale quickly and responsibly while reinforcing the UAE's ambition to serve as a launchpad for next-generation AI companies scaling to international markets.

## Q4 2025

During the fourth quarter, in addition to the Accelerator's existing network of strategic partners, Presight signed two MoUs that will further equip startups with the requisite mentorship, infrastructure, market access, and policy alignment to develop and scale transformative AI solutions:

- **UAE Cyber Security Council:** MoU under which the Council's CyberE71 program will empower AI startups to innovate and scale securely and responsibly.
- **Dubai World Trade Centre:** MoU to leverage DWTC's global innovation platforms to amplify international engagement across the program.

Presight also announced the formation of an international Advisory Board for the Presight-Shorooq Fund and its AI Startup Accelerator Program, comprising prominent technology investors including Jack Selby of Thiel Capital and Meng Xiong Kuok of K3 Ventures. The Advisory Board will guide Presight's venture strategy, expand deal flow, and foster high-value partnerships, leveraging global networks to unlock commercial pathways across the Middle East, North America, and Asia.

## Key macro developments positively impact our target markets

Presight's Applied Intelligence solutions stand to benefit from the growing technology collaboration between the UAE and the United States, and the UAE's leadership, vision, and commitment to AI adoption around the world, leveraging Abu Dhabi's advanced digital and physical infrastructure.

Over the past year, the most notable of these developments have included:

- Launch of the UAE's AI Regulatory Whitepaper and Digital Embassy Initiative at the World Economic Forum in January 2026. The UAE AI Regulatory Whitepaper represents a fundamental shift from rule-based governance to intelligence-based governance. By embedding AI into the regulatory process while preserving human sovereignty, the UAE aims to create a faster, more precise, and more adaptive legal system suited to the pace of the intelligent age.

The Digital Embassies framework, announced by G42, represents a shift from location-based digital sovereignty to portable sovereignty. By decoupling legal authority from physical infrastructure, it allows governments to deploy AI at speed while preserving full control, compliance, and regulatory authority in an increasingly distributed digital world.

- The UAE membership of Pax Silica, a US-led framework aimed at strengthening AI supply-chain security through flagship joint projects across the full technology stack, including connectivity and edge infrastructure such as 6G, compute, and data centers, advanced manufacturing, logistics, mineral refining and processing, and the energy systems required to power large-scale AI.
- The approval by the U.S. Commerce Department for G42 to import NVIDIA's advanced AI semiconductors, marking one of the largest authorizations for advanced AI technology outside the U.S. and Europe. This approval positions the UAE as a global hub for sovereign AI infrastructure with the semiconductors expected to power flagship initiatives such as Stargate UAE, the 1-GW AI national-scale compute cluster being built by G42 for OpenAI in partnership with Oracle, Cisco, NVIDIA, and SoftBank Group, and the larger UAE-US. AI Campus, a 5-GW AI infrastructure hub designed to deliver compute capacity and low-latency inferencing for the wider region.

It also supports the expansion of technology collaborations with leading US hyperscalers and chipmakers, including Microsoft, AMD, Qualcomm, and Cerebras. From Presight's perspective, the semiconductors will significantly expand compute power and capacity, enabling the faster delivery of more sophisticated analytics and AI solutions at scale.

- The announcement by Microsoft of a \$15.2 billion investment in the UAE, deepening its strategic partnership with G42 to accelerate national digital transformation. As part of this initiative, both companies will deliver a 200-MW Data Centre expansion through Khazna Data Centers, a subsidiary of G42, expected to start coming on stream in late 2026.

This expansion will strengthen Microsoft Azure's secure, scalable, and sovereign cloud services, supporting the UAE's goal to double its digital economy's GDP contribution over the next decade.

It furthermore advances G42's mission to build the "Intelligence Grid" - an interconnected infrastructure for intelligence designed to empower people, industries, and nations in the AI era, grounded in responsible AI governance, cybersecurity, and data protection - while creating significant opportunities for local talent through initiatives like the Responsible AI Future Foundation, the Global Engineering Development Center, the AI for Good Lab and Microsoft's commitment to upskill one million people in the UAE by 2027.

- A new 10-year investment framework, under which the UAE will invest \$1.4 trillion in key US sectors, including AI infrastructure, semiconductors, and energy, facilitating multiple partnerships between US and Emirati companies.
- The \$40 billion acquisition of US Aligned Data Centers by MGX, in partnership with BlackRock's Global Infrastructure Partners, which will consolidate sovereign capital, energy expertise, and semiconductor supply chains, and reinforce the UAE's leadership in next-generation digital infrastructure.

### **Thomas Pramotedham, Chief Executive Officer, commented:**

"Presight's journey over the past year reflects what can be achieved when ambition, capability, and purpose are aligned.

"We delivered a robust financial performance with key financial metrics ahead of market expectations, reflecting disciplined growth and robust demand for our AI-driven solutions.

"Operationally, we reinforced our leadership in AI-driven transformation across the UAE government and state-owned entities, highlighted by a landmark joint venture with the UAE Central Bank that positions Presight at the core of the UAE's digital and economic future.

“Our sectoral and geographical diversification strategy progressed through signing new agreements in our Energy and Finance verticals and expanding into key geographies. Our focus on scaling responsibly, innovating boldly, and delivering transformative AI solutions was evidenced by new cutting-edge platforms, new technology partnerships and cultivating a dynamic AI ecosystem aligned with the UAE’s ambition to become a global hub for artificial intelligence.

“Looking ahead, we will continue to build on this momentum by deepening sovereign AI partnerships in the UAE, scaling responsibly through a “land and expand” strategy across priority international markets, and expanding platforms that deliver sustainable economic and societal impact.

“2026 is off to a strong start, with new engagements with the UAE Ministry of Foreign Trade to deploy a suite of AI-powered trade tools that will enable smarter, faster foreign trade, and with the UAE Federal Competitiveness and Statistics Centre to equip government entities with real-time insights that enhance strategic planning and public policy formulation.

“I would like to thank our stakeholders, partners, and, above all, our people for their continued trust and commitment. It is their expertise and dedication that turn strategy into results. Together, we will continue to use applied intelligence to accelerate progress, improve quality of life, and strengthen the systems societies rely on every day”

- End of announcement –

The Consolidated Financial Statements for the three months ended 31 December 2025 will be available through the following link on Presight’s website: <https://www.presight.ai/ir/>. Our next scheduled update will be our Q1 2026 results in May 2026.

### Investor Relations Enquiries

Roger Tejwani, Senior Director Investor Relations  
+971 56 400 4596

### Media Enquiries

Alex Brown, Chief Marketing and Communications Officer  
+971 50 668 9321

## Presight Overview

Presight is committed to AI-powered, complex problem-solving and big data technologies that catalyzes information and generate previously unidentifiable insights, to enable lifelong human advancement Presight’s products and solutions bring transformative benefits to a diverse range of industries and customers, both in the UAE and internationally.

Presight’s business growth has its foundations across various verticals that offer strong potential for continued innovation and growth:

- **Public Services:** We revolutionize public services and government operations with GenAI-powered big data analytics.
- **Energy & Climate:** We develop advanced AI solutions in Energy and Climate that drive efficiency and reduce the environmental impact of business operations.
- **Finance:** Our solutions help detect financial irregularities, fraud, and risks precisely through GenAI-driven big data analytics.
- **Smart Cities:** Our comprehensive solutions revolutionize how cities are managed.
- **Education:** We redefine educational success and outcomes through transformative big data analytics powered by GenAI.

Presight underscores its position as a leader in the Applied AI space through its Enterprise AI Suite, featuring three products:

- Presight Vitruvian
- Presight Report Optimizer
- Presight Connect



These products are sector and scale-agnostic, integrating human expertise, data, and AI to drive business efficiency and growth through data-driven decision-making. They leverage machine learning, natural language processing, predictive analytics, large language models, and Generative AI (GenAI) to drive business value.

The Enterprise AI Suite integrates with an organization's technology stack, enabling deep learning, and can be deployed on-premise, on the cloud, and even air-gapped for the highest security, allowing organizations to implement their AI strategies and goals immediately.

Presight envisions that GenAI, within the framework of enterprise AI, will drive exponential advancements across sectors, revolutionizing business operations, enhancing decision-making, and delivering unprecedented value.

*This document includes forward-looking statements. The forward-looking statements involve known and unknown risks and uncertainties, many of which are beyond Presight's control and all of which are based on Presight's current beliefs and expectations about future events. Forward-looking statements are sometimes identified as "expects", "may", "will", "could", "should", "shall", "risk", "intends", "estimates", "aims", "plans", "predicts", "continues", "assumes", "positioned", "anticipates", "is seeking", "growth", "targets", "forecasts" or the negative thereof, other variations thereon or comparable terminology. These forward-looking statements include all matters that are not historical facts. They may appear in multiple places throughout this document and include statements regarding the intentions, beliefs, or current expectations of Presight concerning, among other things, the future results of operations, financial condition, prospects, growth, strategies, and dividend policy of Presight and the industry in which it operates. In particular, the statements in relation to risk factors and business background regarding Presight's strategy, targets and other future events or prospects are or may be forward-looking statements. Forward-looking statements and other statements contained in this document regarding matters that are not historical facts involve predictions. No assurance can be given that such future results will be achieved; actual events or results may differ materially because of risks and uncertainties facing Presight. Such risks and uncertainties could cause actual results to vary materially from the future results indicated, expressed, or implied in such forward-looking statements. Such forward-looking statements contained in this document speak only as of the date of this document. Any obligation or undertaking to update any forward-looking statements contained in the document to reflect any change in their expectations or any change in events, conditions, or circumstances on which such statements are based is expressly disclaimed unless required by applicable law, rules, and regulations. Accordingly, undue reliance should not be placed on any of the forward-looking statements in this document. Statements contained herein as to the contents of any agreements or other documents are summaries and, therefore, are necessarily selective and incomplete.*